

IBDO

**BDO
FOR STARTUPS**

#Dare to win





STEP 01: SHOOT

SEED

You have a dream. You have the skills. You have the talent.
We have the knowledge.
We have the experience.
We have the experts.

**Together we can plan your way into the big league.
Get your company ready for the challenges ahead with
our startup-minded audit services, tax strategy
planning, outsourced bookkeeping and marketing
foundations.**



STEP 02: SCORE

EARLY

You're good, but to really succeed you need to build a team. We're here to assist you with finding the right funding, people, customers and deals – anything that gets you closer to the goal. There are no time-outs for us.

Optimize your offense with our fundraising preparedness process and investor network access, non-dilutive grants support, business planning, go-to-market planning and customer acquisition strategy.



STEP 03: WIN

GROWTH

It is time to step out of your home court and show the world what you've got.

We're with you when you check out the competition, find unguarded opportunities, build a global operation and reputation, and manage your growth – and we won't let you get out of bounds. The game never ends, and you are our MVP.

Dominate the game with help from our market analysis, M&A, due-diligence expertise, marketing strategy and customer success management.

Play great defense using our Cybersecurity, SOC 2 and GDPR masters, and make no fouls with our international tax transfer pricing, controlling and CFO teams.

BDO SERVICES

BDO has deep experience in assisting clients around the globe to meet their larger business goals. As a technology based company, the needs for services for operations and activity outside of Israel is a common need. We provide a wide range of tailored services to start-ups.

Seed

Audit
Bookkeeping
Tax Strategy
GTM Starter Kit

Early

Fund Raising
Government Incentives
Business & Financial Plan
Go-to-market strategy

Growth

IPO Domestic & Global
International Tax Compliance
Tax: Transfer Pricing
Controlling & CFO Services
Market analysis
M&A / Investment Banking
SOC2
Pen Test
GDPR
Cyber Security consulting
Due Diligence
Regulation Compliance
Customer success management

ABOUT US

Working in and with the Start-Up Nation has placed BDO Israel in a unique position, which enables both an accelerated and immersive understanding of the start-up ecosystem and dynamics, and the ability to create value for that ecosystem through its global network.

Start-ups think differently than established and mature companies, they work at different speed and flexibility than mature companies, and they face different challenges than mature companies.

We think like a start-up to better work with start-ups.

We keep up with the latest market trends, to foresee challenges and opportunities which might influence our current and future start-up clients.

We listen to our start-up clients and understand what they need and when. We provide them with the most relevant service, advice, connections and support that would help them grow.

THE FIRM

BDO is one of Israel's leading accounting and business consulting firms, which employs over 1,600 workers through 10 branches in Israel and operates Israeli desks in China, India, Vietnam, Eurasia, and the USA.

As part of BDO International, BDO Israel enjoys participating in a Network constituting the world's 5th largest accounting and consulting firm, locating in more than 160 countries.

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MORE THAN A FIRM

BDO